

Marketing Online

# Usability | CRO audit https://moonrisecrystals.com/



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# **Behavioral Factors Analysis**

## The main pages of the user visits

#### **Behavioral Factors Analysis**



#### The main entry pages are the content pages

Q	Search					Lines per page:	10 👻 To the line	e: 1 < 1-10 of 1147 >
	Landing page +	↓ Session	Users	New users	Average interaction time per session	Key Events	Total income	Share of sessions with key events All events
		<b>81 567</b> 100% of the total	<b>62 861</b> 100% of the total	<b>61 333</b> 100% of the total	1 min 35 sec. Avg. +0%	4 509,00 100% of the total	<b>17 955,15 \$</b> 100% of the total	<b>1,18 %</b> Avg. +0%
1	1	5 079	3 208	2 717	3 min 15 sec.	1 440,00	5 956,90 \$	5,38 %
2	(not set)	4 410	2 974	85	19 sec.	0,00	0,00 \$	0 %
3	/green-fluorite-meaning	2 511	2 323	2 233	1 min 00 sec.	6,00	0,00 \$	0,08 %
4	/dragons-blood-jasper- meaning	1 453	1 280	1 202	1 min 27 sec.	5,00	0,00 \$	0,14 %
5	/silver-sheen-obsidian- meaning	1 363	1 210	1 144	1 min 22 sec.	0,00	0,00 \$	0 %
6	/peach-moonstone- meaning	1 228	1 141	1 068	1 min 25 sec.	0,00	0,00 \$	0 %
7	/blue-aventurine-meaning	1 224	1 125	1 073	1 min 07 sec.	1,00	0,00 \$	0,08 %
8	/shop	1 184	684	444	3 min 25 sec.	359,00	1 405,90 \$	8,53 %
9	/gold-sheen-obsidian- meaning	1 119	1 013	935	1 min 26 sec.	3,00	0,00 \$	0,18 %
10	/peacock-ore-meaning	1 067	1 013	971	1 min 10 sec.	1,00	0,00 \$	0,09 %



1. Increase promotion of commercial pages

+38(050)637-32-86 partners@om-audit.com



## Audience. Age

**Behavioral Factors Analysis** 



#### The site is viewed by almost all age groups of users



1. Use the information for campaigns, marketing activities

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### Audience. Gender

#### **Behavioral Factors Analysis**



#### Most of the visitors are women



Recommendations

1. Use the information for campaigns, marketing activities

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## **Scroll Map Analysis**

**Behavioral Factors Analysis** 



When visiting a site, the user does not view the entire landing page of the analyzed site

**Desktop version** 

Home page

			My Account	CART D
Moonrise	CRYSTALS Othicol Sourcing	Shop Ethical S	tandards Learn About Crystal	s About 🗆 🗆
ETHICAL HEALING C Love yourself and your Moonrise Crystals has developed are consciously sourced to prot	LY SOURCE CRYSTALS WIT WOTH ed • guidelines to ensure your crystals tect the environment and workers. SHOP CRYSTALS	D 00% of users reached this point		
	1944 - P. 19	· · · ·		
75%				
75% Average fold for Beauty 50%	Ethically Sourced Supply Chain		Carbon Neutral Shipping	Eco-Friendly Packaging
75% Average fold 50%	Ethically Sourced Supply Chain	of users 30.66% reached this point	Carbon Neutral Shipping	Eco-Friendly Packaging
75% Average fold Hand-Selected for Beauty 50% SHOP TUMBLED	Ethically-Sourced Supply Chain	of uses 30.66% resched this point SHOP HEARTS	Carbon Neutral Shipping	Eco Friendly Packaging
Average fold 50% 50% SHOP TUMBLED	SHOP BRACELETS	of users 30.66% reached this point SHOP HEARTS	Carbon Neutral Shipping	Eco-Friendly Packaging

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#### **Category Pages**

				My Account	D CART D
Moonrise	CRYSTALS Othical Sourcing	Shop	Ethical Standards	Learn About Crystals	About 🗆 🗆
e de la companya de		- 100% of users reach this point SHOP	ed	16	
Clear Quartz (•) × ·····	Find your perfec	t heal <mark>inl<sup>gadin</sup></mark>	9ne		
	Scroll the photos and see which you are looking for a very spec	th gems catch your eye cific energy, • healing ir	. If you tend to be analy idexes can offer deep in	ytical, our shop filter system sight. Our ethical sourcing	n was made for you. If standards make it easy
	to find the crystals that match	your values.			
BY COLOR	Sort by Default Order	D Show # Products			
BY SIZE ·	+				
BY CHAKRA	+				Now

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#### **Product Pages**



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#### **Article pages**



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#### **Mobile version**

#### Home page



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#### **Category Pages**



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QΞ

# MOONRISE CRYSTALS Q ROOT CHAKRA HEALING 100% of users reached this point

**FILTER** 

## Chakra -Muladhara - The Right To Be Here

Our Root Chakra governs our physical health, sense of security and financial prosperity. It is our physical identity; the way we view our body as well as our right to exist with our basic needs and desires met. When our Root Chakra is healthy, we feel grounded, strong, and comfortable. We have good boundaries and know that we are where we are suppose to be. Our Root

Most popular Least popular

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#### **Product Pages**



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Wow! This crystal is amazing! I am in awe of its beauty! If you are looking for a reputable seller look no further than moonlightcrystals! The customer service is amazing and the sourcing is reputable and responsible!



20% of users reached this point

Love it! My stone is beautiful. Factually received it way before I expected it to arrive. I ordered another stone from someone else at the same time and I'm still waiting. I only hope the quality is as good as this. I will be ordering more from Moonrise Crystals!!!

Gerri C. (Kentucky) (verified owner) - April --, ----

Thank U! I received my Bismuth and I love it! Thank you!

Whitney R. (Oregon) (verified owner) - April \*\*, \*\*\*\*

My bismuth has great energy. I've enjoyed working with it! Thank you for your sustainable work

Most popular 💻 💶 Least popular





Most popular 💻 Least popular

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1. Recommendations for improving the situation in the audit are below

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### **Heat Map Analysis**

**Behavioral Factors Analysis** 



The user does not use all available functionality

**Desktop version** 

Home page



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#### **Category Pages**

4	Scroll the pho	tos and see which gems catc	h your eye. If you tend to be analytical,	, our shop filter system was made for you. If
10	you are lookin	ig for a very specific energy,	healing indexes can offer deep insight	. Our ethical sourcing standards make it eas
	to find the cry	stals that match your values.		
-	Sort by Default	Order 🗆 🗆 Show 🖙 P	roducts D	
	•			
BY COLOR	<u> </u>			
BY SIZE	••• (6			New
BY CHAKRA			dind' Constant	
BY ZODIAC	•		ALIGO	and the second s
BY ELEMENT	+		A BOAL	The second second
BY NUMEROLOGY	+		1200	
\$7	\$357			
0	-0	and the second	and the second sec	
	1	gatized Coral	Almandine Garnet	Almandine Garnet Bracelet
- ON CALE ( )	A			

#### **Product Pages**



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#### Mobile version

#### Home page



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FREE SHIPPING USA   SHIP WORLDWIDE					
Add to Wishlist					
The stones so much fo your day to for my colle <b>Jaymi E. (O</b>	The stones are perfect. Thank you so much for taking the time out of your day to find the perfect stones for my collection. Jaymi E. (Oregon)				
Origin	United States				
Polish	Natural				
Quality	A (quality chart)				
Shape	Natural				
Color	Multi-Colored				
Transparency	Opaque				
Average Size	Varies (size chart)				
Average Weight	Varies				
Most popular 📕 📕 Least popular					

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Most popular 💻

Least popular

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## Spiritual Healing Properties

All colors of Fluorite energize our mind and spirit, swiftly shifting us into a positive state of being, able to focus our energies appropriately. It helps us to assess situations correctly and determine



1. Recommendations for improving the situation in the audit are below


#### Browsers

#### **Behavioral Factors Analysis**



#### Main browsers used:

Qs	Search								Lines per page: 2	50 ▼ 1-14 of 14
	Browser 👻 🕂	↓ Users	New users	Sessions with interaction	Share of interaction.	Sessions with interaction per user	Average interaction time	Number of events All events •	Key Events All events 👻	Total income
		62 861	61 333	48 100	58,97 %	0,77	2 min 03 sec.	519 886	4 509,00	17 955,15 \$
		100% of the total	100% of the total	100% of the total	Avg. +0%	Avg. +0%	Avg. +0%	100% of the total	100% of the tota	l 100% of the total
1	Chrome	29 520	28 416	24 183	60,98 %	0,82	2 min 11 sec.	248 610	1 883,00	9 540,30 \$
2	Safari	28 606	28 116	19 641	54,53 %	0,69	1 min 47 sec.	221 079	2 230,00	6 755,45 \$
3	Samsung Internet	1 706	1 695	1 255	59,54 %	0,74	1 min 53 sec.	11 420	63,00	D 198,75 \$
4	Edge	1 574	1 424	1 621	68,98 %	1,03	3 min 45 sec.	20 237	201,00	575,65 \$
5	Firefox	1 442	1 310	1 274	62,27 %	0,88	2 min 35 sec.	16 594	125,00	885,00 \$
6	Safari (in-app)	208	211	73	33,18 %	0,35	40 sec.	1 075	4,00	0,00 \$
7	Android Webview	141	140	66	40,49 %	0,47	1 min 00 sec.	767	3,00	0,00 \$
8	Mozilla Compatible Agent	7	4	4	50 %	0,57	0 sec.	20	0,00	0,00 \$
9	Whale Browser	6	6	6	60 %	1,00	1 min 40 sec.	42	0,00	0,00 \$
10	Aloha Browser	5	5	3	50 %	0,60	32 sec.	22	0,00	0,00 \$



1. Regularly monitor the correctness of the site display in the most popular browsers.

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Behavioral Factors Analysis https://moonrisecrystals.com/

## Main devices used

#### **Behavioral Factors Analysis**



#### The main devices used, from which users go to the site, are:

Smartphones + PC

Q	Search								Lines per page:	10 💌 1-4 of 4
	Device type 👻 🕂	↓ Users	New users	Sessions with interaction	Share of interaction.	Sessions with interaction per user	Average interaction time	Number of events All events	Key Events All events 👻	Total income
		62 861 100% of the total	61 333 100% of the total	<b>48 100</b> 100% of the total	<b>58,97 %</b> Avg. +0%	<b>0,77</b> Avg. +0%	2 min 03 sec. Avg. +0%	519 886 100% of the total	<b>4 509,00</b> 100% of the total	<b>17 955,15 \$</b> 100% of the total
1	mobile	46 629	45 533	32 042	55,7 %	0,69	1 мин. 41 сек.	314 568	2 507,00	7 970,20 \$
2	desktop	15 112	14 611	15 232	65,4 %	1,01	3 мин. 04 сек.	192 646	1 866,00	9 275,45 \$
3	tablet	1 232	1 186	977	59,21 %	0,79	3 мин. 01 сек.	12 600	136,00	709,50 \$
4	smart tv	3	3	3	75 %	1,00	8 мин. 51 сек.	72	0,00	0,00 \$



1. Regularly monitor the correctness of the display of the site on smartphones + PC



Behavioral Factors Analysis https://moonrisecrystals.com/

## **Usability analysis**

## Website responsiveness for different screen resolutions

Usability analysis (Only for desktop version)



#### Elements and blocks are not optimized for small screen resolutions

1024x768



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	***	ж 🗰	
	Origin	Greer land	Shipping
	Polish	Shiny But Not Completely Smoo <mark>t</mark> h	Orders are shipped Next Business Day     Eco-Friendly Shipping Materials
	Quality	AA (qual ty chart)	Free Gift Get a Free Satin
	Shape	Irregular Polished Shapes	Medicine Bag when you buy any 3 crystals
	Color	Black, Multi- Colored	
	Transparency	Opaque Varia	-
	Average Size	(size chart	
	Average Weight	Varies	_
Where do our ston	es come fror	m?	
Our Crystals are Ethi	ically Sourced		_

#### 800x600



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blu nu sin Wa	e or green. This is real ummite, not coppernite or nilar. I <b>lden C. (California)</b>
Origin Polish	Gre Shipping Shii • Orders are Not shipped Next Cor Business Day Sm
Quality	• Eco-Friendly AA Shipping Materials (qu che Free Gift
Shape	Irre Get a Poli Free Satin Sha Medicine
Color	Mu any 3 crystals
	Fluorite 1. Where does it
	come from? 2. Mining and Treatments 3. Mineral Family 4. Formation and Crystal

Recommendations

1. Optimize site for small screen resolutions

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## Search form

Usability analysis (Only for desktop version)



The search icon practically does not stand out against the background of other site elements

← → C 🖙 m	noonrisecrystals.com					☆	* •	D 1	=7 0	
	f@P			My Account	🏋 3 ITEM(S)	• <b>\$</b> 48.25 、	/			
	MOONRISE CRYSTALS Ethical Sourcing	Shop	Ethical Standards	Learn About Crystals	About	≥[	Q			
E H M cc	ETHICALLY SOURCED EALING CRYSTALS Pore yourself and your world corrise Crystals has developed 8 guidelines to ensure your crystals are concrised to protect the environment and workers. LURIN MORE T									



1. Increase the element size

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## **Category pages. Hints**

Usability analysis (Only for desktop version)



When hovering over elements, tooltips with the purpose of the element are not displayed



1. When hovering the cursor, display tooltips with the purpose of the element



## **Category pages. Filters. Hover**

Usability analysis (Only for desktop version)



On category pages, when you hover over the arrow, the cursor does not change; the element looks unclickable

← → C <sup>1</sup> , moonrisecrystals.com/element/water-element-healing-crystals/	☆ 🕸 💿 🦁 🖸   🛒 🧿 🗄						
f @ P	My Account 🛛 🦷 3 ITEM(5) - \$48.25 🗸						
MOONRISE CRYSTA	LS Shop Ethical Standards Learn About Crystals About 🗷 Q						
WATER	ELEMENT HEALING CRYSTALS						
BY STONE V	Vater Element						
BY TYPE ▼ The element	nt of Water is used in both Western and Eastern philosophy traditions. The healing crystals found below are						
BY HEALING PROPERTIES V Cancer, Sco	Cancer, Scorpio and Pisces. Each of the Chinese zodiac signs cycles through the element of Water every 60 years. For example,						
BY ETHICAL STANDARDS V	1963 and 2023 are both the year of the Water Rabbit. If your lunar birth year ends in a 2 or 3 you are a Water Sign.						
BY COLOR + Sort by Defa	ult Order 🗸 🤟 Show 18 Products 🗸 🏢 🗮						
BY SIZE +							
BY CHAKRA +	Sale:						
BY ZODIAC +							
BY ELEMENT +							
BY NUMEROLOGY +							
]	Recommendations						

1. When you hover over the arrows, modify the cursor

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## **Current menu item**

Usability analysis (For desktop and mobile versions)



#### The menu item that the user selects is highlighted but remains an active link

#### **Desktop version**





#### The Environmental & Social Impact of Crystals

No one wants to think about child labor, poor working conditions, or environmental damage when trying to purchase pretty healing crystals. Yet we can all agree that the most powerful healing energy requires ethical mining and polishing. Moonrise Crystals is committed to investigating the environmental and social impacts of the gem industry to provide detailed, transparent research for every stone it sells.

#### Does Moonrise Crystals Ethically Source?

The simple answer is... to the very best of our ability. The mining industry is famous for its secrecy and lack of regulation. It is very hard to evaluate and track every aspect of a crystal's journey but **Moonrise Crystals was the first crystal business to start asking questions and doing the research**.

What We Do

 $\textcircled{\label{eq:constraint}}$  Trace every stone's origin as close to the mine as possible



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These 4 indexes were originally created to mimic the indexes found at the back of healing crystals books. Originally organized A-Z, they are now divided by topic. The first 3 cover topics for Personal Healing. The last one is dedicated to World Healing.



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#### The menu item selected by the user is not highlighted and remains the active link

#### Desktop version





#### Spiritual Healing

Crystals are frequently used by individuals who consider themselves "spiritual" rather than religious. They are also commonly used by members of all the major religions. Some people believe the crystals have a power, while others believe the crystals are a tool to connect to a Higher Power. What's important is how our beliefs are expressed in our actions and words.

SPIRITUAL HEALING INDEX >



- 1. Highlight the current menu item in which the user is located with color or highlight
- 2. Make the current menu item, in which the user is located, an inactive link



## **Required fields**

Usability analysis (For desktop and mobile versions)



## Required fields are marked, but there is no decoding that these marks indicate required filling

#### Desktop version

G	25 moonrisecrystals.com/contact/	☆ ※ ◎ ♥ 끄   ₹ ◎
	Moonrise Crystals	Shop Ethical Standards Learn About Crystals About 🜌 Q —
	CON While I'm good at reading between the lines, I'm not actually a mind reader. So if you've got a question, please speak up & I'll do my best to answer.	Send Julie a message Name* Email* Subject* Message* Email* Email
		SUBMIT

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my best to answer.					
Send Julie a message					
Name*					
Email*					
Subject*					
Message*					
I'm not a robot					
SUBMIT					
~					
Recommendations					

1. Above the form or below the form, add: "\*" - required fields

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## Validating form data before submitting it to the server

Usability analysis (For desktop and mobile versions)



#### When filling out the form, the field values are checked after sending the data to the server

#### Desktop version

Moonrise Crystals	Shop Ethical Standards Learn About Crystals About 🜌 🔍
	CONTACT
While I'm good at reading betw the lines, I'm not actually a min reader. So if you've got a question, plea speak up & I'll do my best to an	en en Test Test Test TestTestTest Test TestTestTest Test

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question, please speak up & I'll do my best to answer.

## Send Julie a message



1. Check all required fields while filling out the form

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# Information about the data that must be entered in the form field

Usability analysis (For desktop and mobile versions)



#### There is no information on valid values when filling out the form

#### **Desktop version**

3 😂 moonrisecrystals.com/contact/		☆ 🐐 ⊙ 🗑 ◘   = 0
Moonrise Crystals	Shop Ethical Standards	Learn About Crystals About 🜌 Q
64.10	CONTACT	R

	Send Julie a mess	sage
While I'm good at reading between	Name*	🖾 Email*
the lines, I'm not actually a mind	Subject*	
reader.	Message*	
So if you've got a question, please		
speak up & I'll do my best to answer.		
	I'm not a robot	reCAPTCHA Privacy - Terms
	SUBMIT	

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C moonrisecrystals.com/checkout/

					백진	x	* •	V	L	
Moonrise Crystals		Shop	Ethical Standards	Learn About Crystals	About	$\geq$	Q			
Apartment, suite, unit, etc. (optional)										
Town / City										
State / County										
Hawaii										
Postcode / ZIP <u>*</u>										
Phone										
Email address *										
□ This is a gift for someone who is very special. Please make them Fee	9									
Loved. (optional) Gift Message (optional)										
Order Notes (optional)										
Notes about your order, e.g. special notes for delivery.										



question, please speak up & I'll do my best to answer.	Chicago State / County .:. Illinois Postcode / ZIP .:. 60611
Send Julie a message	Phone *
<ul><li>O Name*</li><li>Imail*</li></ul>	Email address <u>*</u>
Subject* Message*	□ This is a gift for someone who is very special. Please make them Feel Loved. (optional) Gift Message (optional)
I'm not a robot	Order Notes (optional) Notes about your order, e.g. special notes for delivery.



#### 1. Add an example of correct data entry in the required fields

For example:

example@example.co	om	
Телефон*		
+7 (XXX) XXX-XX-XX		

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## **Prompts for incorrect form filling**

Usability analysis (For desktop and mobile versions)



#### Errors when filling out the form, not informative enough

#### **Desktop version**

onrisecrystals.com/checkout/					<b>B</b> <sub>K</sub>	☆	* 0	Ď	<b>=</b> 7 (
Moonrise Crystals	Sho	op	Ethical Standards	Learn About Crystals	About	M	Q		
Street address <u>*</u>									
East Huron St									
12									
Town / City <u>*</u>									
Chicago									
State / County									
Illinois									
Postcode / ZIP <u>*</u>									
60611									
Phone <u>*</u>									
aasdasdasd									
Please enter correct details for this required field.									
Email address <u>*</u>									
asdasdasd									
Please enter correct details for this required field.									
□ This is a gift for someone who is very special. Please make them Feel Loved. (optional)	1								
Gift Message (optional)									
Order Notes (antional)									^

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Chicago
State / County <u>*</u>
Illinois
Postcode / ZIP <u>*</u>
60611
Phone <u>*</u>
hmghjghj
Please enter correct details for this required field
Empil addross *
Please enter correct details for this
required field.
This is a gift for someone who is
Loved. (optional)
Gift Message (optional)
Order Notes (optional)
Notes about your order, egestimation special notes for delivery.
Recommendations

1. Indicate errors when filling out forms For example: «e-mail must contain the @ symbol»

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## Form field signature

Usability analysis (For desktop and mobile versions)



#### When filling out the form, the text is replaced with the entered data

#### **Desktop version**

25 moonrisecrystals.com/contact/	☆ * ◎ ▼ □ =
Moonrise Crystals	Shop Ethical Standards Learn About Crystals About 🕿 Q
de la Co	CONTACT
While I'm good at reading betw the lines, I'm not actually a min reader.	Send Julie a message nd 1 1
So if you've got a question, plea	ase

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question, please speak up & I'll do my best to answer.

## Send Julie a message

1	
1	
I'm not a robot	
SUBMIT	ring, reins

Recommendations

1. Position signatures outside of form fields

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## Authorization via social networks and mail services

Usability analysis (For desktop and mobile versions)



#### Authorization via social networks and postal services is not available

**Desktop version** 

C 😁 moor	nrisecrystals.com/my-account/	*	· ① ⑨ ④ 禁
	f © P	My Account 🐂 2 ITEM(S) - \$26.00	~
	MOONRISE CRYSTALS Shop E	Ethical Standards Learn About Crystals About 🗷	۹
/	MY ACCOU	JNT	
	Login		
	Username or email address *		
	Password *		
	I'm not a robot     reCAPTCHA Privacy Tems       LOG IN     Remember me     Lost your password?	<i>«</i> L	







1. Add the ability to authorize using social networks and postal services

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## Site footer. Company/store address

Usability analysis (For desktop and mobile versions)



There is no address of the company/store in the footer of the site

**Desktop version** 



#### **Mobile version**

ABOUT
Company History
Carbon Footprint & Sustainability
Learn About Crystals
Crystals for World Healing
ETHICAL CRYSTALS
Ethical Crystal Standards
What Makes a Crystal Ethical?
What Makes a Mine Ethical?
What Makes a Factory Ethical?
LET'S CONNECT
Healing Crystals you can trust energetically and ethically. Journey with us, healing the world one heart and one crystal at a time.
f Ø P
© 2024   All Rights Reserved Moonrise Crystals   Designed by LIONHEART Web Design And ivacy Policy   Terms of Service



1. In the footer of the site add the address of the company / store

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## "Back to top" button

Usability analysis (For desktop and mobile versions)



The back to top button disappears when scrolling the page from bottom to top

#### **Desktop version**







Mexican miner, Ileana Vasquez, repairing machinery 1000 ft below the surface

## What Does Moonrise Crystals look for?

A tremendous amount of time and energy is spent on tracing stones and cultivating business relationships with mines, lapidaries, and wholesalers who conduct their operations with integrity. **Every stone sold by Moonrise Crystals is researched and all findings are published online.** 



1. Display the back to top button when scrolling through two screens and not remove it until you return to the second screen

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## **Category pages. Filters. Filter selection**

Usability analysis (For desktop and mobile versions)



#### When selecting a filter, the filter name is not displayed

**Desktop version** 



BY STONE V		Find your perfect healing stone
Crystal Hearts ×		Scroll the photos and see which gems catch your eye. If you tend to be analytical, our shop filter system was made for you. I you are looking for a very specific energy, 4 healing indexes can offer deep insight. Our ethical sourcing standards make it
BY HEALING PROPERTIES ▼		easy to find the crystals that match your values.
BY ETHICAL STANDARDS ▼		Clear All BY TYPE ▼: Crvstal Hearts ●
BY COLOR	+	
BY SIZE	+	Sort by Default Order V Snow 18 Products V III :=
BY CHAKRA	+	
BY ZODIAC	+	
BY ELEMENT	+	
BY NUMEROLOGY	+	
\$17	\$73	
17 31 45 59	O	
· · · · · ·		

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1. When you select the option to save/display filter name

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## Page "COMPLETE GUIDE TO CRYSTALS". Search form

Usability analysis (For desktop and mobile versions)



#### When you enter a query, the search works both by articles and by products

#### **Desktop version**



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Recommendations

1. In the current section, use search only by articles

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## Page "COMPLETE GUIDE TO CRYSTALS". Sorting by stones

Usability analysis (For desktop and mobile versions)



When interacting with elements, there is no way to return the page to its original form

#### **Desktop version**



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Welcome to the Learning Center - a free resource for lifelong learners and spiritual travelers. Browse the Complete Guides for 245 different healing crystals. Connect with the energy. Discover the science. Delight in the history.

By Stone Type		
Amazonita (1)		
Amazonite (1)		~
	Para	
	and the second	and

Welcome to the Learning Center - a free resource for lifelong learners and spiritual travelers. Browse the Complete Guides for 245 different healing crystals. Connect with the energy. Discover the science. Delight in the history.





Amazonite Meaning



Amazonite Meaning



1. Add a cross to the search field to return to the original page



## Article pages. Block "EXPLORE CRYSTALS WITH SIMILAR ENERGIES"

Usability analysis (For desktop and mobile versions)



The block is located in the middle of the article; when scrolling through, you get the impression that this is the end of the page and there is nothing further. In addition, when clicked, the user leaves the page without reading it completely. There are also links to other articles in the text

**Desktop version** 

EXPLORE CRYSTALS WITH SIMILAR ENERGIES

These crystals have an energy similar to Amber







Vanadinite Meaning





C Shop Ethical Standards
 Learn About Crystals
 About Z Quite Standards
 Learn A

https://rruff-2.geo.arizona.edu/uploads/Dana\_1892\_731.pdf

2. Van Halm, Isabeau. "Why the world find itself in a Greenland "gold rush." Energy Monitor, July 3, 2023. https://www.energymonitor.ai/sectors/industry/why-theworld-finds-itself-in-a-greenland-mining-rush/



Julie Abouzelof is the owner of Moonrise Crystals and an advocate for responsibly sourced gems and minerals. Her first career was in education teaching history, geology, and anthropology, as well as working with special-needs students. She is now a heart-centered entrepreneur who encourages mindfulness and positive action to heal ourselves and the world. Julie lives in Hawaii with her lover and a little parrot named Darwin.

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#### Mobile version

# EXPLORE CRYSTALS WITH SIMILAR ENERGIES

These crystals have an energy similar to Greenlandite



Snowflake Obsidian Meaning



**Ruby Fuchsite Meaning** 





1. Place the block at the end of the page

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## Pages of the section "FEEL LOVED CRYSTAL STORIES"

Usability analysis (For desktop and mobile versions)



The block does not use the name of the stone, the title is the same on all pages (it is clear that we are talking about the stone that is described on the page)

**Desktop version** 

#### Healing, Mineralogy, and History

Published June 2021 • Updated February 2024 • Read Time: 7 minutes Dravite Tourmaline is one of the three major types of Tourmaline, along with Schorl (black) and Elbaite (multi-colored). Dravite Tourmalines are typically brown, yellow or green, and are rich in magnesium and sodium. They are named after the Drava River in Slovenia, because the first one scientifically studied came from that riverbed. Dravite Tourmaline has a wonderful healing energy that can be tuned to an individual or used for a larger group. It is fantastic for healing families and communities that have been torn apart by trauma. It brings a compassionate and practical energy that helps resolve problems and create healthy new frameworks for the future. [...]



Read More >

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## Healing, Mineralogy, and History

Published June 2021 • Updated February 2024 · Read Time: 7 minutes Dravite Tourmaline is one of the three major types of Tourmaline, along with Schorl (black) and Elbaite (multi-colored). Dravite Tourmalines are typically brown, yellow or green, and are rich in magnesium and sodium. They are named after the Drava River in Slovenia, because the first one scientifically studied came from that riverbed. Dravite Tourmaline has a wonderful healing energy that can be tuned to an individual or used for a larger group. It is fantastic for healing families and communities that have been torn apart by trauma. It brings a compassionate and practical energy that helps resolve problems and create healthy new frameworks for the future. [...]

#### Read More >





1. Use the name of the stone in the block title

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### Article pages. Content

Usability analysis (For desktop and mobile versions)



The content block is not a floating element; the scrolling and click map shows that rarely does anyone view the entire page of an article in its entirety, and in the mobile version the content is the most clickable element

#### **Desktop version**



#### GREEN FILIORITE HEALING ENERGY

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#### **Mobile version**

find a new balance.



#### CONTENTS:

- 1. Meaning of Green Fluorite
  - 1. Spiritual Healing Energy
  - 2. Emotional Healing Energy
  - 3. Mental Healing Energy
  - 4. Physical Healing Energy
- 2. Geology of Green Fluorite
  - 1. Where does it come from?
  - 2. Mining and Treatments
  - 3. Mineral Family
  - Formation and Crystal Associates
- 3. History of Green Fluorite

## GREEN FLUORITE HEALING ENERGY

#### **Spiritual Healing Properties**

All colors of Fluorite energize our mind and spirit, swiftly shifting us into a positive state of being, able to focus our energies appropriately. It helps us to assess situations correctly and determine what is



- 1. Make the content a floating block when scrolling (you can also use a stone category card) (in the desktop version)
- 2. In the mobile version, you can use a floating link/button "Contents", something like filtering by page

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#### Site header

Usability analysis (Only for mobile version)



The site header is not displayed when scrolling through pages, site navigation is inconvenient



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## SHOP MOONS



#### SHOP WANDS



1. Implement the website header as a floating element

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## **Category pages. Filter**

Usability analysis (Only for mobile version)



When you click on a filter, the elements are displayed upward; the element for collapsing filters is invisible

	2:
My Account 🛛 🥫 CART 🗸	
Moonrise Crystals	Q ≡
SHOP	
BY STONE V	-
BY TYPE V	
BY HEALING PROPERTIES V	
BY ETHICAL STANDARDS ¥	
BY COLOR	+
BY SIZE	+
BY CHAKRA	+
BY ZODIAC	+
BY ELEMENT	+
BY NUMEROLOGY	+
§7	\$357
7 95 182 270	357
Recommendation	s

1. Add a cross in the right corner to collapse filters

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## **Category pages. Spacing between product cards**

Usability analysis (Only for mobile version)



There are equal indents between elements in product cards and product cards, elements merge





1. Increase the space between product cards or use 2px borders

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#### **Annotations for materials**

Usability analysis (Only for mobile version)



On the pages, the annotations of the first articles take up one and a half screens

https://moonrisecrystals.com/complete-guide-to-crystals/



READ MORE >

Greenlandite is a Fuchsite mined in southwestern Greenland. This region has been continually inhabited for 4000 years by a variety of very different cultures who somehow managed to coexist peacefully. Likewise, Greenlandite can teach us how to coexist peacefully. It reminds us that we can't control other people and we shouldn't pretend to be someone else in order to fit in. Greenlandite encourages us to "live and let live." It's a calming stone to hold during times of political tension when it's so incredibly easy to villainize the other side.

Greenland is experiencing an international mining rush as its ice caps melt as a result of climate change. Greenland has a largely indigenous population and a fragile environment. From an ethical sourcing perspective,

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#### https://moonrisecrystals.com/crystal-articles/



READ MORE >

#### Do Crystals Work?

Crystal healing is an ancient practice that has become wildly popular in the modern age. If you're new to crystal healing or if you're bemused by all the hype, you may be wondering: Is this real? How does it work?

Some people will try to convince you that there is a scientific explanation. They will wave their hands and speak of vibrations and quantum physics. Depending on the speaker, it may even sound "truthy" because the vast majority of us don't want to admit how little we understand about the more esoteric realms of science. Others will dismiss the science and say it's all a matter of personal belief. They will wave their hands and speak about vibrations and spirituality. Depending on the speaker, it may feel relaxing because it doesn't require us to think very deeply.



1. Reduce the size of material annotations

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## Go to the material page

Usability analysis (Only for mobile version)



When you click on an article card, a link icon is displayed, why this is not clear <a href="https://moonrisecrystals.com/complete-guide-to-crystals/">https://moonrisecrystals.com/complete-guide-to-crystals/</a>



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https://moonrisecrystals.com/feel-loved-crystal-stories/



# Ruby Matrix calls out to generous souls

Ruby Matrix calls out to generous souls. It gives us boundless courage and magnificent love so that we can do what needs to be done[...]





1. Direct the user to the content page on first click

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#### Article pages. Images

Usability analysis (Only for mobile version)



#### Images on the first screen of article pages are too small

white spots from Cristobalite, a silica mineral that partially crystallized with the Obsidian was hardening. Like other Obsidians, it is formed from rapidly cooling lava following a volcanic eruption. Normally the Obsidian hardens so quickly that there is no time for any minerals to crystallize, making Snowflake Obsidian quite unique! It's energy is softer than pure Black Obsidian, offering a gentle grounding. It is a wonderful stone to work with following a trauma and when grieving a loss.



#### CONTENTS:





1. Increase the size of the image or implement the ability to enlarge it

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#### Article pages. Tables

Usability analysis (Only for mobile version)



2

Table scroll controls are only visible when interacting with the table

hysical Properties	Fire Agate
	Root, Solar Plexus and Sacral
÷	Fire
ology	7 and 9

#### **Emotional Healing Properties**

Fire Agate has a passionate and joyful energy that is also fiercely protective. It is a stone that inspires great courage within us and urges us to follow our bliss and leave behind the humdrum of routine. Anyone preparing for a big change would do well to work with Fire Agate's energy. Fire Agate helps us to feel energetically protected. This feeling makes it easier to build a strong and healthy emotional foundation that can whether the storms of life. Its energy is also a wonderful aphrodisiac, helping us to attract new lovers and incite passion in existing relationships.

#### Mental Healing Prope

1 1 11

Fire Agate helps us to think for ourselves

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same geological environment. Try it in combination with Snow Quartz





1. Table scroll elements should be implemented as static elements



# Article pages. Block "EXPLORE CRYSTALS WITH SIMILAR ENERGIES"

Usability analysis (Only for mobile version)



In the block, article cards are located one after another



Gold Tiger's Eye Meaning

0

4



- 1. Place article cards at the bottom of the page
- 2. Use horizontal scrolling feed with article cards

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#### Article pages. Links to PDF

Usability analysis (Only for mobile version)



1. Correct block layout

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# Pages of the "FEEL LOVED CRYSTAL STORIES" section. "Healing, Mineralogy, and History"

Usability analysis (Only for mobile version)



The block contains too large images, and it is unclear what they refer to



1. Use thumbnail images in the "Healing, Mineralogy, and History" block

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# **Conversion elements analysis**

## Main menu. "CONTACT"

Conversion elements analysis (Only for desktop version)



The "CONTACT" menu item is implemented as an icon. At first glance, it is not clear what will happen when you click, either sending a message or going to the contacts page

← → C 😁 moonrise	crystals.com						☆	* 0	<u>ت</u>	=1 0	:
	f @ 9					My Account	🏋 3 ITEM(S) - \$48.2	i ~			
	Moonris	E CRYSTALS Ethical Sourcing		Shop	Ethical Standards	Learn About Crystals	About 💌	۹			
ET HE Love of Moonris consciou	THICALLY ALING CR yourself and your u se Crystals has developed 8 gr usly sourced to protect the er	C SOURC YSTALS udelines to ensure your cry wironment and workers.	CED /stals are								



1. Instead of an icon, use a menu item in the form of a "Contact" or "Contact Us" link



## Product cards. Information about delivery

Conversion elements analysis (Only for desktop version)



Product cards contain the text "FREE SHIPPING USA | SHIP WORLDWIDE", but nothing happens when clicked

moonrisecrystals.com/product/amazonite-disc/	🔤 🛧 🔅 💿 🦉
Moonrise Crystals	Shop Ethical Standards Learn About Crystals About 🛎 Q
	Balance Communication Confidence Direction Pregnancy
	FREE SHIPPING USA   SHIP WORLDWIDE
The second s	Large (2 in)     Medium (1.75 in)     Small (1.5 in)
	- 1 + 🗮 ADD TO CART
	♡ Add to Wishlist
	I received my crystals yesterday! Thank you so much for the lovely package. Including the delightful tea. Well, I'm just in love with my gorgeous crystals. I had no doubt you'd selected beauties, but I didn't expect to have such a strong emotional reaction to them. I felt an instant, beautiful connection with them as I held them in my hands. They're providing me with the strength that I need right now. Dorothy S (California)
	Orinin Madanarcar
	Polish Shiny & Smooth
	Orders are shipped Next Business Day     AA (quality chart)     Eco Eriondly Shipping Materials
	Shape Rounded & Flat
	Color Blue Free Gift
	Transparency Opaque Get a Free Satin Medicine Bag
	when you buy any 3 crystals
	Average Size Varies (size chart)



1. Instead of text, add a block with delivery information

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## Product cards. Location of the "Add to cart" button

Conversion elements analysis (Only for desktop version)



In some product cards, the add product button does not meet basic usability requirements and is located away from the "first screen" (you need to scroll the page to click on the "Add to cart" button)



1. Place the add product button on the first screen of the site

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## Product cards. "Similar products"

Conversion elements analysis (Only for desktop version)



#### There are no conversion elements in similar product cards



1. Add conversion elements based on recommendations for product cards on category pages

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## Placing an order. Block with total amount

Conversion elements analysis (Only for desktop version)



When filling out the form, the user does not see the final order and the total amount

First name <u>*</u>	Last name <u>*</u>	
Test	Test	
Company name (optional)		
Test		
Country / Region <u>*</u>		
United States (US)	· ·	
Street address <u>*</u>		
10 East Huron St		
Apartment, suite, unit, etc	. (optional)	
Town / City <u>*</u>		
Chicago		
State / County <u>*</u>		
Illinois	-	
Postcode / ZIP <u>*</u>		
60611		
Phone <u>*</u>		
+1-31-26-42-43-88		

#### Recommendations

- 1. Block "Ship to a different address?" place under the main form to fill out
- 2. In place of the block "Ship to a different address?" move the block with goods and total amount
- 3. Implement the block as a floating block when scrolling



## **Registration on the site**

Conversion elements analysis (For desktop and mobile versions)



#### Registration on the site is only available during the ordering process

Desktop version

f @ p		My Account	`₩ 3 ITEM(S) - \$48	3.25 🗸	
MOONRISE CRYSTALS	op Ethical Standards	Learn About Crystal	s About	⊠ Q	
MY ACC	COUNT				
Login					
Username or email address *					
Password *					
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ystals.com/checkout/				<b>6</b> 2	☆ ※ ⊙
ystals.com/checkout/ MOONRISE CRYSTALS	Shop Ethi	cal Standards Learn	About Crystals	About	☆ * © ≊ Q
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ystals.com/checkout/         MOONRISE CRYSTALS         State / County *.         Illinois         Postcode / ZIP *.         60611         Phone *.	Shop Eth	cal Standards Learn	About Crystals	Be About	<b>☆ ≉ ⊙</b> <b>≅</b> α
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My Account 🏾 🌹 3 ITEM(S) - \$48.25 🗸
MOONRISE CRYSTALS Q ≡
MY ACCOUNT
Login
Username or email address *
Password *
I'm not a robot
LOG IN Remember me
Lost your password?
CUSTOMER CARE
Recommendations

- 1. On the "MY ACCOUNT" page, add a button/link "Create an account"
- 2. When clicked, display a registration form with elements for quick registration using social networks and email services

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### Site header. "Wishlist"

Conversion elements analysis (For desktop and mobile versions)



There is no icon for selected products in the site header, but in the product cards there is functionality for adding a product to the wishlist

**Desktop version** 



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## The Environmental & Social Impact of Crystals

No one wants to think about child labor, poor working conditions, or environmental damage when trying to purchase pretty healing crystals. Yet we can all agree that the most powerful healing energy requires ethical mining and polishing. Moonrise Crystals is committed to investigating the environmental and social impacts of the gem industry to provide detailed, transparent research for every stone it sells.

# Recommendations

- 1. Add an icon to display products in the wishlist
- 2. When adding a product to the wish list, display the number of added products in the wishlist
- 3. When clicking on the icon, direct the user to the "Wishlist" page

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## Site header. Cart icon

Conversion elements analysis (For desktop and mobile versions)



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#### **Mobile version**



Clear All

BY TYPE ▼: Crystal Pocket Stones ●



Recommendations

1. Increase the size of the cart icon

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## Contact information on the first screen

Conversion elements analysis (For desktop and mobile versions)



#### There is no contact information on the first screen

**Desktop version** ← → C == moonrisecrystals.com ☆ ☆ ⊙ ⊽ ⊡ ⊨⊽ ⊙ : f 🛛 🤊 🐂 2 ITEM(S) - \$26.00 MOONRISE CRYSTALS Shop Ethical Standards Learn About Crystals About  $\sim$ Q ETHICALLY SOURCED HEALING CRYSTALS Love yourself and your world Moonrise Crystals has developed 8 guidelines to ensure your crystals are consciously sourced to protect the environment and workers. LEARN MORE > SHOP CRYSTALS >

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#### Mobile version



# Recommendations

- 1. Add contact information to the site header (for the mobile version in the main menu) ((If it is possible to call or quickly communicate with the user via messenger))
- 2. Place contacts to the right side of the site header
- 3. Highlight contact information with color or font
- 4. Make a phone number clickable with the ability to call

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### **Request a call back**

Conversion elements analysis (For desktop and mobile versions)



#### The site does not have a callback form or widget

Desktop version



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## Recommendations

- 1. Place a button or link in the site header (for the mobile version in the main menu) (If it is possible to call or quickly communicate with the user via messenger)
- 2. Place the button in the site header
- 3. After clicking on the button, display a pop-up window with a form to fill out
- 4. The form must contain 2 fields name and phone number
- 5. The field "Phone number" must be required
- 6. The field with the number should contain an example of the correct number entry and the restriction on entering only numbers



## **Online consultant**

Conversion elements analysis (For desktop and mobile versions)



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1. Add an online consultant to the site



### Home page. Banners. Content

Conversion elements analysis (For desktop and mobile versions)



There is only one banner in the block, which has both a button to go to the store and a button to go to materials

**Desktop version** 



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### Recommendations

- 1. Add several banners (separate banner for store/categories, separate for materials)
- 2. Add USP to banners
- 3. Add buttons to go to the desired section or to the desired product
- 4. Implement automatic scrolling for banners
- 5. Interval for scrolling through banners should be 5-7 seconds.
- 6. Highlight scroll elements
- 7. Implement scrolling elements as fixed (static) elements

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### Home page. Blocks "Bestsellers", "Promotions / Sale", "New"

Conversion elements analysis (For desktop and mobile versions)



On the home page, there are no blocks with the products "Bestsellers", "Promotions / Sale", "New items"

#### **Desktop version**



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### Recommendations

- 1. Add blocks or one large block to the home page with the tabs "Bestsellers", "Promotions / Sale", "New"
- 2. Use product cards similar to cards in the "Shop" section
- 3. Add the following elements to product cards (since the user, when moving from article pages, already knows enough about the product and does not need to view the product card):
- Add to wishlist
- Quantity selection
- Size selection
- "Add to Cart"
- "Buy in one click" (If it is possible to call or quickly communicate with the user via messenger)
- 4. Place the block under the block with advantages
- 5. At the end of the block, place the "See all" button with a transition to the "Shop" page

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### "Shop" page. First screen

Conversion elements analysis (For desktop and mobile versions)



The first screen of the page takes the user out of the store to pages of materials, from which the user is invited to return to the store

**Desktop version** 



#### Safe Factory

A safe factory is judged primarily by its air quality and whether workers wear protective gear. Stope

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**T** FILTER

# Find your perfect healing stone

Scroll the photos and see which gems catch your eye. If you tend to be analytical, our shop filter system was made for you. If you are looking for a very specific energy. 4 healing indexes can offer deep insight. Our ethical sourcing standards make it easy to find the crystals that match your values.





1. Remove links from text in the first screen

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### Category pages. Direct transition to category page

Conversion elements analysis (For desktop and mobile versions)



When going to category pages from search results or from internal pages, the user does not see which parameter is selected for the page, while the current parameter is clickable and when clicked, different text is displayed, but with the same products

For example:

#### Desktop version

• moonrisecrystals.com/element/water-element-h	nealing-crystals/				Ŷ	* •	° <u>ම</u> ව	
MOONRISE CRYSTALS		Shop	Ethical Standards	Learn About Crystals	About 💌	۹		
	-							
BY STONE 🔻	Water Elem	ent						
BY TYPE 🔻	The element of Water is used i recommended when balance.	in both Western and Eastern harmony, abundance, and he	philosophy traditions ealing are needed. Wa	s. The healing crystals four ater is tied to the Western	nd below are astrological sig	ins of		
BY HEALING PROPERTIES V	Cancer, Scorpio and Pisces. Ea	ich of the Chinese zodiac sign	s cycles through the	element of Water every 60	) years. For exa	mple,		
BY ETHICAL STANDARDS V	1963 and 2023 are both the ye	ear of the Water Rabbit. If you	ır lunar birth year end	ds in a 2 or 3 you are a Wa	ater Sign.			
BY COLOR ·	+ Sort by Default Order	Show 18 Products						
BY SIZE -	+							
BY CHAKRA	+		T	Sale!				
BY ZODIAC -	+		AN					
BY ELEMENT	-		4 31					
🔷 🐨 🐨 🐨 🕑			) H					
					A			
BY NUMEROLOGY	+							
\$8 0	\$157							
8 45 83 120	157 Agatized Coral	Ama	zonite (Disc)	Amazonita	(Madagascar)			
ON SALE (2)	Inspired Connection	Wise C	Communication	Wise Con	nmunication			
NEW ARRIVALS (3)	\$15.25 - \$19.25 /per sto	one \$21.00 -	\$25.00 /per stone	\$19.50 /per stone	\$15.75 /per stor	1e		
Give the Gift of Reputy & Mar	ici a a a a a a a a a a a a a a a a a a			Sale!	( Par			
Sive the Girt of Beauty & Mag			2012	1 m	N/			
			A state States Caller					





MOONRISE CRYSTALS

### SHOP

#### **T** FILTER

### Find your perfect healing stone

Scroll the photos and see which gems catch your eye. If you tend to be analytical, our shop filter system was made for you. If you are looking for a very specific energy, 4 healing indexes can offer deep insight. Our ethical sourcing standards make it easy to find the crystals that match your values.

#### Clear All

By Element: Water Element Healing Crystals





1. When you go to a category page, display the selected/corresponding parameter in the filters

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Conversion elements analysis https://moonrisecrystals.com/

 $Q \equiv$ 

### Category pages. Sorting: "ON SALE", "NEW ARRIVALS"

Conversion elements analysis (For desktop and mobile versions)



### The sortings are located in an unusual place, under the filters (in the second screen of the page)

#### **Desktop version**







Scroll the photos and see which gems catch your eye. If you tend to be analytical, our shop filter system was made for you. If you are looking for a very specific energy, 4 healing indexes can offer deep insigh Our ethical sourcing standards make theory to find the crystals that match your values.



- 1. Add sortings to the sorting drop-down list
- 2. Arrange the sorts in the following sequence (from top to bottom):
  - "By default"
  - "By Popularity ("Best Seller")"
  - "By rating"
  - "New arrivals" (sorting by date added in this case, remove)
  - "On sale"
  - "By price"
  - "By name"

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### Category pages. "Add to Whishlist»

Conversion elements analysis (For desktop and mobile versions)



#### It is not possible to add a product to a Whishlist

#### **Desktop version**



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maprice connection

\$15.25 - \$19.25 /per stone



Amazonite (Disc) Wise Communication \$21.00 - \$25.00 /per stone



Recommendations

1. Add elements and functionality to add a product to your favorites

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### **Category pages. Quantity selection**

Conversion elements analysis (For desktop and mobile versions)



#### There is no way to select the required number of products

#### **Desktop version**



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1. Add "-" and "+" elements to select quantity (since the user, when moving from article pages, already knows enough about the product and does not need to view the product card)

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### **Category pages. Choice of options**

Conversion elements analysis (For desktop and mobile versions)



#### For products where you need to choose a size, there is no element for choosing a size

#### **Desktop version**







## Recommendations

1. Add element to choose size (since the user, when moving from article pages, already knows enough about the product and does not need to view the product card)

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### Category pages. The price of the product

Conversion elements analysis (For desktop and mobile versions)



#### The product price font is too small and blends in with other page elements

#### **Desktop version**







### Banded Amethyst

\$13.75 - \$17.75 /per stone



Blue Aragonite Deep Intuition

^



- 1. Use Bold Font
- 2. Increase font size

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### Category pages. "Add to Cart"

Conversion elements analysis (For desktop and mobile versions)



#### There is no button on the page to add a product to cart

#### **Desktop version**



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Banded Amethyst Peaceful Power



~

### Recommendations

- 1. Add an "Add to Cart" button
- 2. When you click on the "Add to cart «button, add the product to the Shopping cart.

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### Category pages. "1-Click order"

Conversion elements analysis (For desktop and mobile versions)



#### Quick order form "1-Click order» is not using

#### **Desktop version**



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- 1. Add a quick order button "Order in 1 click" (If it is possible to call or quickly communicate with the user via messenger)
- 2. Add product information to a popup with a form to fill out
- 3. Add information about the selected number of products to the pop-up window with a form to fill out
- 4. In the pop-up window with the form, leave 2 fields: name and phone
- 5. In the field for entering a phone number, add a restriction on entering only numbers

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### Product cards. First screen

Conversion elements analysis (For desktop and mobile versions)



Most of the first screen elements take the user away from one of the most important pages on the site

#### **Desktop version**







### Recommendations

- 1. Make the top block with elements non-clickable so that it looks like advantages
- 2. Implement the bottom block in the form of links/tags

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### Product cards. Basic characteristics in the first screen

Conversion elements analysis (For desktop and mobile versions)



The first screen of the product card does not have basic characteristics; they are located below in the table. If there is no option to select a size in the product card, then it is not clear to the user what size the stone is, since this information is not available on the first screen

#### **Desktop version**







Where do our stones come from?

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1. Add basic characteristics in the first screen of the product card

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### Product cards. Size chart

Conversion elements analysis (For desktop and mobile versions)



#### Near the elements for choosing a size there is no link to the size chart, it is in the table below

#### **Desktop version**



M/hara da aur stance como from?

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FREE SHIPPING USA	SHIP WORLDWIDE			
Select Variable				
Large (2 in)	Small (1.25 in)			
- 1 +	🐂 ADD TO CART			
♡ Add to Wishlist				
Amethy excepti Melissa	* <b>99</b> (st is my fav and this is no on. a <b>B. (Washington)</b>			
Origin	Namibia			
Polish	Shiny & Smooth			
Quality	A (quality chart)			
Shape	Irregular Polished Shapes			
Color	Purple, Multi-Colored			
Transparency	Opaque			
Average Size	Varies (size chart)			
Average Weight	Varies			
Shipping    Orders are shipped  Eco-Friendly Shippi  Free Gift  Get a Free buy any 3	l Next Business Day ng Materials e Satin Medicine Bag when you s crystals			

### Recommendations

- 1. Place a link to the size chart next to the elements for choosing a size
- 2. Remove link from table

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### Product cards. Add to Wishlist

Conversion elements analysis (For desktop and mobile versions)



There is no way to add a product to the wishlist without selecting a size; the user has not yet purchased the product, but simply adds it to the wishlist

#### **Desktop version**





Compassion	Peace	Reiki	Sleep	
Weight Loss				
			55	
FREE SHIPPING U	SA   SHIP I	NORLDWI	DE	
Select Variable				
Large (1.5 in)	Sma	all (0.75 i	n)	
			Ĺ	
- 1 +		📜 ADD T	O CART	
	-			
	_			
♡ Add to Wishlis	t			
Add to Wishlis				
✓ Add to Wishlis ★★1 The	tearts and	wand are	<b>))</b> divine an	d
Add to Wishlis	hearts and	l wand are	<b>??</b> e divine an	d
Add to Wishlis	hearts and reciated P. (Califor	l wand are	<b>93</b> e divine an	d
Add to Wishlis	hearts and reciated P. (Califor	l wand are rnia)	<b>99</b> e divine an	d
<ul> <li>Add to Wishlis</li> <li>Add to Wishlis</li> <li>The appr</li> <li>Dan</li> </ul>	hearts and reciated P. (Califor	l wand are r <b>nia)</b> u	<b>))</b> e divine an	d
<ul> <li>Add to Wishlis</li> <li>Add to Wishlis</li> <li>The appr Dan</li> <li>Origin</li> <li>Polish</li> </ul>	hearts and reciated P. (Califor Per Shi	l wand are rnia) <sup>ru</sup> ny & Smoot	<b>99</b> e divine an	d
<ul> <li>Add to Wishlis</li> <li>Add to Wishlis</li> <li>The appr</li> <li>Dan</li> <li>Origin</li> <li>Polish</li> <li>Quality</li> </ul>	hearts and reciated P. (Califor Per Shi AA	l wand are r <b>nia)</b> ru ny & Smoot A <b>(quality c</b>	<b>99</b> e divine an th th <b>hart</b> )	d
<ul> <li>Add to Wishlis</li> <li>Add to Wishlis</li> <li>The appr Dan</li> <li>Origin</li> <li>Polish</li> <li>Quality</li> <li>Shape</li> </ul>	hearts and reciated P. (Califor Per Shi AAJ	l wand are rnia) ru ny & Smoot A <b>(quality c</b> fy Heart	<b>99</b> e divine an th thart)	d
<ul> <li>Add to Wishlis</li> <li>Add to Wishlis</li> <li>The appr Dan</li> <li>Origin</li> <li>Polish</li> <li>Quality</li> <li>Shape</li> <li>Color</li> </ul>	hearts and reciated P. (Califor Per Shi AAA Put Blu	l wand are rnia) ny & Smoot A <b>(quality c</b> fy Heart e	<b>99</b> e divine an th thart)	d
<ul> <li>Add to Wishlis</li> <li>Add to Wishlis</li> <li>The appr Dan</li> <li>Origin</li> <li>Polish</li> <li>Quality</li> <li>Shape</li> <li>Color</li> <li>Transparency</li> </ul>	hearts and reciated P. (Califor Per Shi AA Put Blu Op	l wand are r <b>nia)</b> ny & Smoot A <b>(quality c</b> fly Heart e aque	<b>99</b> e divine an th thart)	d
<ul> <li>Add to Wishlis</li> <li>Add to Wishlis</li> <li>The appr Dan</li> <li>Origin</li> <li>Polish</li> <li>Quality</li> <li>Shape</li> <li>Color</li> <li>Transparency</li> <li>Average Size</li> </ul>	tt hearts and reciated P. (Califor Per Califor Per Shi AA) Put Blu Blu Op Var	l wand are rnia) ru ny & Smoot A (quality c fly Heart e aque ies (size ch	99 e divine an ch chart)	d

- Orders are shipped Next Business Day
- Eco-Friendly Shipping Materials



- 1. Implement the ability to add a product to your wishlist without having to select a size
- 2. Make size selection mandatory on the "Wishlist" page

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### Product cards. Adding to Wishlist. Go to the "Wishlist" page

Conversion elements analysis (For desktop and mobile versions)



If the user added a product to the wishlist and went to another page, then it is not clear how to get to the "Wishlist" page, there are no elements for this

**Desktop version** 

	소 🐇 💿 🚰 다 💷 💿
f @ P	My Accoun 1 € 3 (TEM(5) - \$48.25 ∨
MOONRISE CRYSTALS	op Ethical Standards Learn About Crystals About 🕿 Q
	Be the First to Review Amber Bracelet \$60.50 /per stone Profer now to get it Wednesday. Jul 24th
	🍓 ECO-FRIENDLY MINING 🕂 FAIR WAGES 🧱 SAFE FACTORY 🏘 SAFE MINING
	Joyful Light Be your Highest Self in your every day life. Sharpen your mind and soften your heart. Feel happy and open to delightful spontaneity. Cleanse your body, mind, and energy fields. Let Amber illuminate your bright spirit! Baltic Amber Healing Properties
	Anxiety Confidence Depression Energy Happiness Manifesting FREE SHIPPING USA   SHIP WORLDWIDE S in stock
	• 1 + ₩ ADD TO CART      ✓ Add to Wishlist Be the First to Review

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### Recommendations

- 1. Add an icon for the wishlist in the site header
- 2. When clicked, direct the user to the "Wishlist" page

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### Product cards. Adding to Wishlist. Correct operation

Conversion elements analysis (For desktop and mobile versions)



#### When you add multiple products to your wishlist, only one product appears on the page

#### **Desktop version**



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f	
MOONRISE CRYSTALS <i>Ethical Sumscing</i> Shop Ethical Standards Learn About Crystals About	
WISHLIST	
My Crystal Wishlist	
Product Name         Unit Price         Date Added         Stock Status	
□	
Actions   ADD SELECTED TO CART ADD ALL TO CART	
Share on 🕈 🕈 🔤	





1. Fix the functionality of adding a product to a wishlist

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# **Product cards. Size selection**

Conversion elements analysis (For desktop and mobile versions)



# An element with the selected size is practically no different from an element with a different size

## Desktop version



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## Wise Communication

Have good boundaries and healthy relationships. Cultivate balance and let go of trauma. Be smart, intuitive, compassionate and loving. Know who you are and stand in your power. Let Amazonite inspire you to speak with a brave heart!

## Amazonite Healing Properties



### FREE SHIPPING USA | SHIP WORLDWIDE



1. Use color fill for selected element

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# Product cards. "1-Click order"

Conversion elements analysis (For desktop and mobile versions)



## The "1-Click order" quick order form is not used in product cards

### **Desktop version**





Large (1.25 in	) Small (1 in)
Average size va	ries
Size– 1 in / 2.5 d	cm
Neight– 0.5 oz	/ 13 g / 65 carats
\$19.50 /per stor	ne 🕑 10 in stock
- 1 +	🎽 ADD TO CART
♡ Add to Wishlis	t
Azur	re R. (Canada) (Verified Owner)
Azur	re R. (Canada) (Verified Owner) Peru
Azur Origin Polish	Peru Shiny But Not Completely Smooth
Azur Origin Polish Quality	Peru Shiny But Not Completely Smooth A <b>(quality chart)</b>
Azur Origin Polish Quality Shape	Peru Shiny But Not Completely Smooth A (quality chart) Irregular Polished Shapes
Azur Origin Polish Quality Shape Color	Peru Shiny But Not Completely Smooth A (quality chart) Irregular Polished Shapes Blue
Azur Origin Polish Quality Shape Color Transparency	Peru Shiny But Not Completely Smooth A (quality chart) Irregular Polished Shapes Blue Opaque
Azur Origin Polish Quality Shape Color Transparency Average Size	Peru Shiny But Not Completely Smooth A (quality chart) Irregular Polished Shapes Blue Opaque Varies (size chart)
Azur Origin Polish Quality Shape Color Transparency Average Size Average Weight	Peru Shiny But Not Completely Smooth A (quality chart) Irregular Polished Shapes Blue Opaque Varies (size chart) Varies

# Recommendations

- 1. Add a quick order button "Order in 1 click" (If it is possible to call or quickly communicate with the user via messenger)
- 2. Add product information to a popup with a form to fill out
- 3. Add information about the selected number of products to the pop-up window with a form to fill out
- 4. In the pop-up window with the form, leave 2 fields: name and phone
- 5. In the field for entering a phone number, add a restriction on entering only numbers

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# **Product cards. Product information**

Conversion elements analysis (For desktop and mobile versions)



Almost every block of information contains a link that takes the user away from the product card <u>Desktop version</u>



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# Amazonite ENERGY VIBRATIONS

Balance	Communication	Confidence
Direction	Pregnancy	

Amazonite is a stone of balance. It encourages us to trust that "all will be well" and to cultivate inner and outer harmony. It is particularly good for helping us create and maintain healthy boundaries.

#### CHAKRAS



Moonrise Crystals
Moonrise Crystals sells directly to you
Mine
Lapidary / Gem Dealer
Sourcing Relationship
WHAT IS ETHICAL SOURCING? >

Published July 2014 • Updated March 2024 • Read Time: 9 minutes

Amazonite is a popular name for blue-green Microcline, a Feldspar mineral. It is closely related to such popular stones as Moonstone and Sunstone, both of which are used to described a variety of shimmery Feldspar

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# Amazonite Healing, Mineralogy, and History

Published July 2014 • Updated March 2024 • Read Time: 9 minutes

Amazonite is a popular name for blue-green Microcline, a Feldspar mineral. It is closely related to such popular stones as Moonstone and Sunstone, both of which are used to described a variety of shimmery Feldspar minerals. The best pieces of Amazonite will have a vivid color as well as a silvery-white iridescence that dances along the surface when light moves across it. It's name is tribute to the Amazons, warrior-women that lived life by their own terms. Unsurprisingly, this stone asks us to stand up and be counted. It's energy sings of courage and truth. It is a phenomenal stone for anyone who is timid and needs to find their own voice. [...]





1. Minimize links that lead the user away from the product page



# Product cards. Structure of information arrangement

Conversion elements analysis (For desktop and mobile versions)



Product pages are too long, and the information is not structured. The page has several blocks with reviews, information about care, appointments, etc.

At the same time, if you look at the scrolling map, then already up to the first block with information about the product "Where do our stones come from?" about 30% of users reach it, and a little more than 10% of users reach the block with reviews. In the mobile version, 25% up to both blocks, respectively

**Desktop version** 



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se Crystals	Shop	Ethical Standards	Learn About Crystals	About		
s for Bismuth						
ymi E. (Oregon) - February •, •••• ne stones are perfect. Thank you so much for taking the time	out of you	r day to find the perfe	ect stones for my collecti	on.		
lie S. (Colorado) - August, 11.11% can tell the quality and ethicality because their energetics are	of users react this point SO pure at	hed na strong.				
ın (verified owner) – January **, ****				0(		
'hat a fabulous mineral, I love her; she's already telling me to ublic video review is available on YouTube entitled "Moonrise	never apo Crystals –	logize for being beaut Bismuth Review <b>鉄</b> 約	iful lol. Great order as al 转發發發資" under the cha	ways, than annel name	k you! A e	Ą

Oswaid of Carini.	
Julianne L. (lowa) – January *, ****	
Bismuth is such an interesting crystal. I'm very happy with my small sample. Thank you!	



- 1. To structure data and reduce page length, use a block with switchable tabs
- 2. Use the following tabs:

Moon

•• review

- Description
- Characteristics
- Meaning (when using a link to the material, display the page in a new tab)
- Stone care
- Shipping and payment
- Reviews
- 3. Fill out the tabs with relevant information

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# Where do our stones come from?

Our Crystals are Ethically Sourced



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# **Product cards. "Similar Products"**

Conversion elements analysis (For desktop and mobile versions)



## There is no "Similar Products" block on the product page

## **Desktop version**

Moo	onrise Crystals		Shop Ethical Standards	Learn About Crystals About 🛛 🛛 🔾	
	Jet P. (Maryland) (verified owner) - Ja good item and good size. go	anuary 22, 2015 Dod shop to buy from! julie is awesome an	d very helpful. 100% satisfied		
	Vince M. (Colorado) (verified owner) Great color. Thank you!	- August 26, 2014			
	Gabrielle M. (Caifornia) (verified own	ner) – July 25, 2014 curate description. Thanks so much!			
Only log	gged in customers who have pu	rchased this product may leave a review.			
Only log	gged in customers who have pur	rchased this product may leave a review.			
Only log	gged in customers who have pur	rchased this product may leave a review.		LET'S CONNECT	
Only log CUSTO Do Cry	gged in customers who have pur OMER CARE ystals Work?	rchased this product may leave a review. ABOUT Company History	ETHICAL CRYSTALS Ethical Crystal Standards	LET'S CONNECT Healing Crystals you can trust energetically and ethically. Journey	
Only log CUSTC Do Cry How I	gged in customers who have pur OMER CARE ystals Work? (Choose Your Crystals	rchased this product may leave a review. ABOUT Company History Carbon Footprint & Sustainability	ETHICAL CRYSTALS Ethical Crystal Standards What Makes a Crystal Ethical?	LET'S CONNECT Healing Crystals you can trust energetically and ethically. Journey with us, healing the world one heart	
Only log CUSTO Do Cry How I Shippi	gged in customers who have pur OMER CARE ystals Work? I Choose Your Crystals ing & Returns	rchased this product may leave a review. ABOUT Company History Carbon Footprint & Sustainability Learn About Crystals	ETHICAL CRYSTALS Ethical Crystal Standards What Makes a Crystal Ethical? What Makes a Mine Ethical?	LET'S CONNECT Healing Crystals you can trust energetically and ethically. Journey with us, healing the world one heart and one crystal at a time.	
Only log Custo Do Cry How I Shippi Gift Co	gged in customers who have pur OMER CARE ystals Work? I Choose Your Crystals ing & Returns ertificate	rchased this product may leave a review. ABOUT Company History Carbon Footprint & Sustainability Learn About Crystals Crystals for World Healing	ETHICAL CRYSTALS Ethical Crystal Standards What Makes a Crystal Ethical? What Makes a Mine Ethical? What Makes a Factory Ethical?	LET'S CONNECT Healing Crystals you can trust energetically and ethically. Journey with us, healing the world one heart and one crystal at a time. CONTACT US	
Only log CUSTO Do Cry How I Shippi Gift Co	zged in customers who have pur OMER CARE ystals Work? Choose Your Crystals ing & Returns ertificate	rchased this product may leave a review. ABOUT Company History Carbon Footprint & Sustainability Learn About Crystals Crystals for World Healing	ETHICAL CRYSTALS Ethical Crystal Standards What Makes a Crystal Ethical? What Makes a Mine Ethical? What Makes a Factory Ethical?	LET'S CONNECT Healing Crystals you can trust energetically and ethically. Journey with us, healing the world one heart and one crystal at a time.	

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# Recommendations

- 1. Add a block "Similar products"
- 2. Work out an algorithm for the selection of product according to the main indicators

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## «Wishlist"

Conversion elements analysis (For desktop and mobile versions)



On the page, the user does not have the opportunity to select the required quantity of goods before adding to the cart

On the page, the user does not have the opportunity to select the size

APPLYACTION

On the page, the user does not have the opportunity to buy a product in one click

#### Desktop version

Actions



Mobile version

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Conversion elements analysis https://moonrisecrystals.com/

ADD ALL TO CART

f 🖗 🔤

Share on

ADD SELECTED TO CART





- 1. Add elements to products to select quantity
- 2. Add sizing elements to products
- 3. Add an element of quick order "1-Click order" to the goods (If it is possible to call or quickly communicate with the user via messenger)

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# Action after ordering the product (adding to the cart)

Conversion elements analysis (For desktop and mobile versions)



After adding a product to the cart, a pop-up window is not displayed with a choice: continue to select the product or go to checkout

**Desktop version** 





trauma. Be smart, intuitive, compassionate and loving. Know who you are and stand in your power. Let Amazonite inspire you to speak with a brave heart!

## **Amazonite Healing Properties**

Amazor	interrieding i h	operties
Balance	Communication	Confidence
Direction	Pregnancy	
FREE SHIPPII	NG USA   SHIP WORLD	DWIDE
Select Varia	able	
Large (1.	25 in) Small (1	in)
Average si	ze varies	×
Size- 1.25	in / 3.2 cm	
Weight– 1	oz / 28 g / 140 cara	ts
\$21.50 /pe	er stone 🕑 10 in sto	ck D TO CART
♡ Add to W	lishlist	
	****	99
	Very beautiful blue g	reen stone
	Azure R. (Canada) (	/erified Owner)
Origin	Peru	
	-	

- 1. Display a popup indicating that the product has been adding to the cart
- 2. Add buttons "Continue shopping" or "Checkout" to this window

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Recommendations

# Shopping cart. Recalculation of the amount

Conversion elements analysis (For desktop and mobile versions)



## After changing the quantity of goods, additional elements must be used to recalculate the amount

### **Desktop version**

	Shop Ethical Standard	ls Learn About Crystals About
	Shop Ethical Standard	
Calculate shipping	Cart totals	
United States (US)	Subtotal	\$60.2
Illinois Chicago		<ul> <li>Free shipping (Averages 3 - business day:</li> </ul>
60611 UPDATE	Shipping	<ul> <li>OPriority Mail® (Averages 1 - business days): \$10.4</li> </ul>
		Shipping to East Huron St, 12 Chicago, IL 6061
	_	
Have A Gift Certificate?	lax	\$0.0
Gift Certificate Code APPLY	Total	\$60.2
		UPDATE CART
		PROCEED TO CHECKOUT



Amazonite (Peru) - Large (1.25 in) \$21.50 \$21.50 Calculate shipping United States (US) \v Hawaii \v City Postcode / ZIP UPDATE		
\$21.50 • 2 + \$21.50 Calculate shipping United States (US) \vee Hawaii \vee City Postcode / ZIP UPDATE		Amazonite (Peru) - Large (1.25 in)
- 2   \$21.50   Calculate shipping   United States (US)   Hawaii   City   Postcode / ZIP   UPDATE		\$21.50
\$21.50 Calculate shipping United States (US) \view Hawaii \view City Postcode / ZIP UPDATE		- 2 +
Calculate shipping United States (US) Hawaii City Postcode / ZIP UPDATE		\$21.50
Calculate shipping United States (US) Hawaii City Postcode / ZIP UPDATE		
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United States (US)  Hawaii City Postcode / ZIP UPDATE		
United States (US)	0	alculate shipping
Hawaii City Postcode / ZIP UPDATE	(	Calculate shipping
Hawaii  City Postcode / ZIP UPDATE	C	United States (US)
City Postcode / ZIP UPDATE		Calculate shipping United States (US)
Postcode / ZIP UPDATE		Calculate shipping         United States (US)         Hawaii
Postcode / ZIP		Calculate shipping   United States (US)   Hawaii
UPDATE		Calculate shipping   United States (US)   Hawaii   City
		Calculate shipping   United States (US)   Hawaii   City   Postcode / ZIP
		Calculate shipping   United States (US)   Hawaii   City   Postcode / ZIP   UPDATE

1. Automatically recalculate the total amount when changing the quantity of goods

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# **Cart. Delivery calculation**

Conversion elements analysis (For desktop and mobile versions)



When filling in the field for entering the name of the city, hints for the first entered letters are not displayed

**Desktop version** 

Calculate shipping		Cart totals	
United States (US)		Subtotal	\$235.50
Illinois Chi Postcode / ZIP	UPDATE	Shipping	<ul> <li>Free shipping (Averages 3 -7 business days OPriority Mail® (Averages 1 - 4 business days): \$10.40 Shipping to HI</li> </ul>
		Тах	\$0.0
lave A GITT Certificate?		Total	\$235.50
Gift Certificate Code	APPLY		UPDATE CART
			PROCEED TO CHECKOUT

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United States (	US)	
Illinois		ŕ
Chi		
Postcode / ZIP	UPDATE	
Have A Gi	ft	
Certificate	6	
Gift Certificate	Code	
	APPLY	

1. Display a list of cities when entering the first letters of the city name

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# Cart. Data checking

Conversion elements analysis (For desktop and mobile versions)



## When filling out fields, values are not checked

**Desktop version** 

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25 moonrisecrystals.com/cart/	🗞 🖈 🖨 Окно в режи
Moonrise Crystals	Shop Ethical Standards Learn About Crystals About 🛛 Q
Calculate shipping	Cart totals
United States (US)	Subtotal \$235.50
Illinois     >     Dallas       Postcode / ZIP     UPDATE	<ul> <li>Free shipping (Averages 3 -7 business days)</li> <li>Shipping</li> <li>Priority Mail® (Averages 1 - 4 business days): \$10.40 Shipping to Dallas, IL.</li> </ul>
Have A Gift Certificate?	Tax \$0.00 Total <b>\$235.50</b>
Gift Certificate Code APPLY	UPDATE CART PROCEED TO CHECKOUT

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Subtotal	\$117.25
	Free shipping
	(Averages 3 -7
	business days)
	○Priority Mail®
Shipping	(Averages 1 - 4
	business days):
	\$10.40
	Dallas, IL.
Tax	\$0.00
Total	\$117.25
	UPDATE CART
PRO	CEED TO CHECKOUT
	^

1. Check values when filling in fields

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# **Order processing. City selection**

Conversion elements analysis (For desktop and mobile versions)



When filling in the field for entering the name of the city, hints for the first entered letters are not displayed

### **Desktop version**

moonrisecrystals.com/checkout/					☆	* 0	<b>Ro</b> 1	}   ≕	0
Moonrise Crystals	Shop	Ethical Standards	Learn About Crystals	About	Μ	Q			
Company name (optional)									
Country / Region .:									
United States (US)									
Street address *.									
East Huron St									
12									
Town / City <u>*</u>									
Chi									
State / County									
- Illinois									
Postcode / ZIP									
60611									
Phone *									
Email address <u>*</u>									
This is a gift for someone who is very special. Please make them Feel New (notional)								_	

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	Test
	Country / Region <u>*</u>
	United States (US)
	Street address <u>*</u> .
	10 E Huron St
	Apartment, suite, unit, etc. (opti
Г	Town / City <u>*</u>
l	Chi
Ļ	State / County *
	Illinois 🔹
	Postcode / ZIP <u>*</u>
	Phone .*
	Email address <u>*</u>
	This is a gift for someone who is very special. Please make them Feel
	Loved. (optional)
	Gift Message (optional)
	<b>*</b>

## Recommendations

- 1. Display a list of cities when entering the first letters of the city name
- 2. Pull city name by user's ip address

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# Placing an order. Updating parameters when filling out the form

Conversion elements analysis (For desktop and mobile versions)



When filling out one of the fields, other fields are not automatically filled in based on the data of the filled fields

**Desktop version** 

3 😂 moonrisecrystals.com/checkout/						@ ☆	Окно в режиме инкогнито
Moonrise Crystals		Shop	Ethical Standards	Learn About Crystals	About	M	۹
Company name (optional)							
Test							
Country / Region .:							
United States (US)							
Street address <u>*</u>							
10 East Huron St							
Apartment, suite, unit, etc. (optional)							
Town / City *							
State / County <u>*</u>							
Hawaii	•						
Postcode / ZIP <u>*</u>							
Phone	_						
Email address <u>*</u>							
<ul> <li>This is a gift for someone who is very special. Please make them I over (ontional)</li> </ul>	Feel						_
corea (optional)							~

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Moonrise Crystals		Shop	Ethical Standards	Learn About Crystals	About	М	۹
Test							
Country / Region .:							
United States (US)	<u> </u>						
Street address *							
TO East Huron St							
Apartment, suite, unit, etc. (optional)							
Town / City <u>*</u>							
Chicago							
State / County <u>*</u>	-1						
Hawaii	-						
Postcode / ZIP							
Phone *							
Email address #							
Email address							
This is a gift for someone who is very special. Please make them F Loved. (optional) stals.com/checkout/ MOONRISE CRYSTALS	eel	Shop	Ethical Standards	Learn About Crystals	About	& \$	с — Ф. Окно С
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Chis is a gift for someone who is very special. Please make them F Loved. (optional)  stals.com/checkout/ MOONRISE CRYSTALS  Company name (optional)  Test  Country / Region .*.  United States (US)  Street address .*.  10 East Huron St		Shop	Ethical Standards	Learn About Crystals	About		ч 🔒 Окне Q
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	Illinois
	1 OSCOUC / ZII
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	Phone *
	Phone :: Email address ::
	Phone :: Email address ::
	Phone * Phone * Email address *: This is a gift for someone who is
	Phone * Phone * Email address * This is a gift for someone who is very special. Please make them Feel
	Phone * Phone * Email address *: This is a gift for someone who is very special. Please make them Feel Loved. (optional)
	Phone * Phone * Email address *: This is a gift for someone who is very special. Please make them Feel Loved. (optional) Gift Message (optional)

## Recommendations

1. When filling out one of the fields, automatically fill in the fields associated with it

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# Article pages. Block with a button to go to the store

Conversion elements analysis (For desktop and mobile versions)



The button in the block leads the user to the general "Shop" page

**Desktop version** 







sourced gems and minerals. Her first career was in education teaching histor logy, and anthropology, as well as working with



- 1. In the block, use a button to go to the page for selecting stones from the article, something like "Stones used in the article," or in the current block, use two buttons:
- 2. "Shop all crystal" and "Buy "Name of stone from article"

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## **Category pages. First screen**

Conversion elements analysis (Only for mobile version)



On many pages, the text takes up too much space, and the first product cards can be located in the second or even third screen



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Chakra is healthy, we feel grounded, strong, and comfortable. We have good boundaries and know that we are where we are suppose to be. Our Root Chakra may get injured if we are physically hurt or neglected. It may also be injured if we grow up in poverty or if our sense of financial security is undermined. A weak Root Chakra leaves us feeling anxious, disconnected, disorganized, or restless. It may manifest as poor physical and financial habits, depression, PTSD, or the desire for dangerous, life-threatening, activities. Root Chakra is the foundation that all other Chakras are built upon, so it is vitally important to take good care of it. Healing crystals are gifts of the earth and as such are uniquely wellsuited to heal and strengthen our



- 1. Reduce title font size and spread title across entire width
- In the first screen, display part of the text and a "More details" link, when clicked on it, the full text will be displayed
   OR
- 3. In the first screen display a basic description of the product "for people", and at the end of the page the rest of the text for search engines

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# **Category pages. Sorting**

Conversion elements analysis (Only for mobile version)



On the category pages there is no sorting by rank, by newness, by cost, etc., and there is also no sorting by the number of products on the page



1. Add sorting similar to the desktop version

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Recommendations

# Category pages. Call for the use of filters

Conversion elements analysis (Only for mobile version)



After going to the "Shop" page, the user does not see the usual subcategories of products; at first glance, it is not clear that the entire selection of products is implemented as a filter



## Recommendations

1. Use a text hint indicating that you need to use a filter to select a stone

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# **Category pages. Interacting with filters**

Conversion elements analysis (Only for mobile version)



After selecting an option in the filter, the page refreshes so that the user again sees the introductory text

# Find your perfect healing stone

Scroll the photos and see which gems catch your eye. If you tend to be analytical, our shop filter system was made for you. If you are looking for a very specific energy, 4 healing indexes can offer deep insight. Our ethical sourcing standards make it easy to find the crystals that match your values.



## Recommendations

1. Use an "anchor" so that when selecting a filtering option, the user goes to the first product card on the page

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### Category pages. Go to the product card

Conversion elements analysis (Only for mobile version)



The transition to the product card occurs only when you click again. When you first click, the product card is highlighted in color and the product rating is displayed; if there is no rating, then the card is simply highlighted in color



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\$15.25 - \$19.25 /per stone



Almandine Garnet Passionate Peace \$15.00 – \$17.00 /per stone



- 1. Rating elements should be implemented as static elements
- 2. Go to the product page on the first click



## **Product cards. Enlarging Images**

Conversion elements analysis (Only for mobile version)



Product cards are not enlarged correctly; it is not clear how to return to the original view





1. Use the pop-up window to enlarge images

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# Product cards. Distance between price and button to add item to cart

Conversion elements analysis (Only for mobile version)



The distance between the price of the product and the button to add the product to the cart is too large; in some cards they do not fit on one screen



#### Passionate Peace

Inspire love and devotion in romantic partners. Stay calm and focused during stressful times. See all beings with clarity and compassion. Allow love to heal and make you stronger. Let Almandine Garnet teach you to be true to yourself.

#### Almandine Garnet Healing Properties



FREE SHIPPING USA | SHIP WORLDWIDE



#### 1. Use masonry to display information (all reviews, descriptions)

- 2. To describe the product, use several sentences and the "More details" button when clicked, which will direct the user to the tab with a full description
- 3. Also consider the option of using a floating element with elements for selecting quantity, price and a button for adding a product to the cart

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#### Average weight values

#### Shipping

Orders are shipped Next Business Day

Eco-Friendly Shipping Materials

#### Free Gift



buy any 3 crystals

#### Where do our stones come from?

Our Crystals are Ethically Sourced



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### Product cards. "Similar Products"

Conversion elements analysis (Only for mobile version)



In the mobile version there is no block with similar products, for those pages where they are in the desktop version





1. Fix block display in mobile version

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## "Cart" page

Conversion elements analysis (Only for mobile version)



The blocks on the page are too large; the button to go to the ordering page is located in the third screen and must be searched for



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United States (US)	
Hawaii	
City	
Postcode / ZIP	
	UPDATE
Have A Gift Certificate?	

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Subtotal		\$50.75
	● Fre	e shipping
-+	(Ave	erages 3 -7
	buci	noce days)
	OPric	ority Mail®
Shipping	(Ave	rages 1 - 4
	busir	ness days):
		\$10.40
	Ship	ping to <b>HI</b> .
Tax		\$0.00
Total		\$50.75
	UPDAT	E CART
PRO	CEED TO CHE	скоит
		^
	۲	•

- 1. Reduce the size of the product card several times
- 2. The elements "Calculate shipping" and "Have A Gift Certificate?" implement in the form of links when clicked on which display forms, by default display elements collapsed
- **3.** In the "Cart totals" block, use the entire width of the block to position elements with delivery options

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Om-audit.com

Conversion elements analysis (Only for mobile version)



The page does not display the data entry form on the first screen

My Account 🛛 🗮 2 ITEM(5) - \$50.75 🖂	
Moonrise Crystals Q	=
CHECKOUT	
Ø Hello R VIEW CART	
Returning customer? Click here to login	
Have A Gift Certificate? Gift Certificate Code	
Billing details	
Recommendations	

- 1. Move or reduce the size of the authorization element
- 2. Use a link with a hidden form for a certificate

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## Checkout page. Block with total amount

Conversion elements analysis (Only for mobile version)



Block with total amount is too large

Product		Subtotal
1	Nuummite -	
Carlos and Carlos	Large (1.25	\$35.50
	in) × <b>1</b>	
	Agatized Cora	1
<b>(</b> 20)	- Small (1 in)	\$15.25
<b>W</b>	× 1	
	Subtotal	\$50.75
		Free
		shipping
		(Averages 3 -7
		business days)
	Shipping	OPriority
		Mail®
		(Averages 1 - 4
		business days):
		\$10.40

1. Use the entire width of the block to place checkboxes with delivery options

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## **Checkout page. Block with payment options**

Conversion elements analysis (Only for mobile version)



There is too much text in the block with payment options; elements for confirming payment are not visible

Pay with yo	ur credit card	via Stripe.
Card Numb	er *	
1234 1234	1234 1234	
Expiry Date	*	
MM / YY		
Card Code	(CVC) *	
O PayPal	ernational Cu	PayPa
○ PayPal Attention Int You may owe	ernational Cu additional cust	PayPa stomers: coms duty,
○ PayPal Attention Int You may owe GST, VAT and/	ernational Cu additional cust 'or other taxes.	PayPa stomers: coms duty, . The amoun
O PayPal Attention Int You may owe GST, VAT and/ depends on th	ernational Cu additional cust 'or other taxes. he trade agreer	PayPa stomers: coms duty, . The amoun nent your
O PayPal Attention Int You may owe GST, VAT and/ depends on th country has w	ernational Cu additional cust 'or other taxes. he trade agreen ith the USA an	PayPa stomers: coms duty, . The amoun ment your d the size of
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O PayPal Attention Int You may owe GST, VAT and/ depends on th country has w your order. Fo Australia 0-5%	ernational Cu additional cust 'or other taxes. he trade agreer ith the USA an or orders under b, Canada 5% +	PayPa stomers: coms duty, . The amoun nent your d the size of * \$500: provisional
O PayPal Attention Int You may owe GST, VAT and/ depends on th country has w your order. Fo Australia 0-5% sales tax, Euro	ernational Cu additional cust for other taxes. the trade agreer with the USA and or orders under the canada 5% + opean Union 5-	stomers: coms duty, . The amoun nent your d the size of \$500: provisional 25%, Hong
O PayPal Attention Int You may owe GST, VAT and/ depends on th country has w your order. Fo Australia 0-5% sales tax, Euro Kong 0%, New	ernational Cu additional cust for other taxes. The trade agreen with the USA and or orders under for order taxes for orders under for orders under for order taxes for order taxes for order taxes for order taxes for order taxes for order taxes for orders under for order taxes for order t	PayPa stomers: coms duty, . The amoun nent your d the size of \$500: provisional 25%, Hong Unit
PayPal Attention Int You may owe GST, VAT and/ depends on th country has w your order. Fo Australia 0-5% sales tax, Euro Kong 0%, New Kingdom 0-2.5	ernational Cu additional cust for other taxes. the trade agreer with the USA and or orders under of Canada 5% + opean Union 5- v Zealand 15%, 5%. Average wo	PayPa stomers: coms duty, . The amoun ment your d the size of * \$500: provisional 25%, Hong Unit A produce is

#### Recommendations

- 1. Implement the "Attention International Customers:" element as a link
- 2. When clicked, display a pop-up window with information

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## Thank you for using our services

If you have any questions about the audit, we will be happy to give detailed answers to each of them.

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